

Budget Work Sessions May 14 – 16, 2018

Budget Session 1, May 14, 2018

- General Fund Revenue Overview
 - Property tax review
 - State Shared Revenue
 - Charges for services
 - Other revenue
- General Fund Expenditures Overview
 - Salaries and fringes
 - Contractual services
 - Capital outlay
- General Fund Fund Balance

Budget Session 1, May 14, 2018

- City Council 101
- City Manager 172
- City Attorney 210
- City Hall 265
- Public Safety
 - Public safety administration 302
 - o Dispatch 306
 - Animal control 307
 - Public safety officers 310
- Community Promotion 284
- Library 738
- Communications 750
- Information Technology 755
- DDA Fund 814
- Capital Project Funds

Multi Year Budgeting

Advantages

- Improved financial management
- Improved long-range and strategic planning
- Linking operating and capital activities, and planning is beneficial to maintain reserve funds.
- Rolling multi-year budget evolves year-round
- Helps to avoid a last minute discovery of a financial crisis.

Challenges

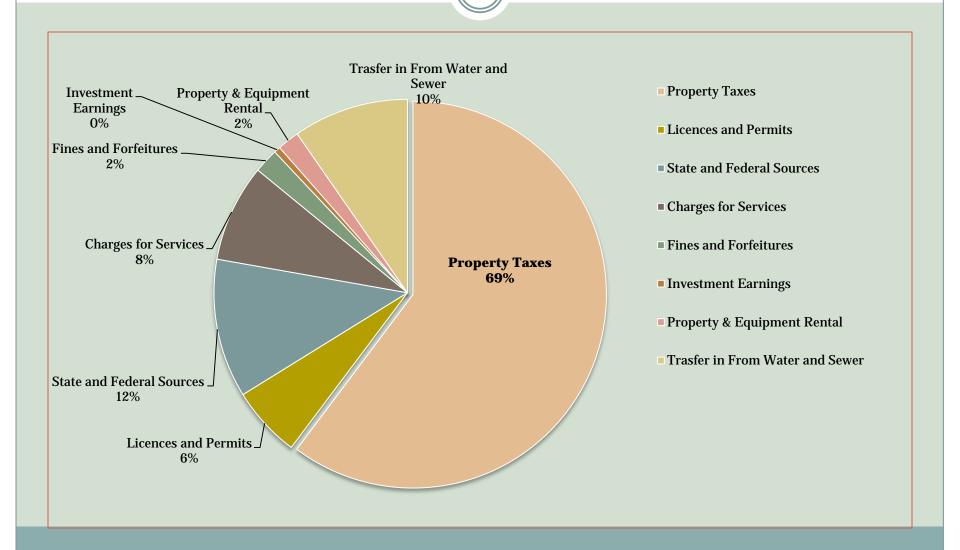
- Unstable local economy difficulties in forecasting revenues and expenditures
- Projecting revenues and expenditures may be difficult for some departments.

The Michigan Uniform Budget Act, (PA 2 of 1968) still requires an annual budget be approved each year.

General Fund – Overview

- Fiscal Year 2019 assumptions:
 - Taxable value increase of 6.6% and a Millage rate decrease of
 1.75% estimated to yield an overall tax revenue increase of
 - State Shared Revenue increase of 6.6%
 - 2% salary increase
 - 9.8% health care increase (active and retiree)
 - 10% increase in MERS pension costs
 - o 6% increase in Public Safety pension costs
 - Decrease in CIP requests of \$511,525
 - Increase in CERP requests of \$1,048,058 (\$900,000 fire truck)

General Fund



Property Taxes – Proposal A

Historical Inflation Rates

Tax Rate	<u>Inflation Rate</u>
1995	2.6%
1996	
1997	
1998	
1999	
2000	
2003	
2002	
2003	
2004	
2005	
2006	
2007	3.7%
2008	2.3%
2009	4.4%
2010	0.997%
2013	1.7%
2012	2.7%
2013	3 2.4%
2014	1.6%
2015	1.6%
2016	0.3%
2017	
2006 2007 2008 2010 2012 2012 2014 2014 2016	3.3% 3.7% 3.7% 3.7% 3.44 3.69 4.49 0.997% 1.77 2.27% 3.2.4% 4.1.6% 5.1.6% 5.0.3%

Prop A limited the growth in taxable value to the lesser of 5% or the rate of inflation.

Example:

Tax year 2016 taxable value \$75,000
Inflation rate 0.9%
Tax year 2017 taxable value \$75,675

Property Taxes – Taxable Value vs. SEV



Property Taxes – Headlee Rollback

<u>Fiscal Year</u>	Operating	Public Safety	Sanitation	Reduction Factor
2008	6.3101	1.8927	1.8927	
2009	6.3101	1.8927	1.8927	1.0000
2010	6.3101	1.8927	1.8927	1.0000
2011	6.3101	1.8927	1.8927	1.0000
2012	6.3101	1.8927	1.8927	1.0000
2013	6.3101	1.8927	1.8927	1.0000
2014*	9.3101	1.8927	1.8927	1.0000
2015	9.2831	1.8872	1.8872	0.9971
2016	9.1456	1.8592	1.8592	0.9852
2017	8.9818	1.8259	1.8259	0.9821
2018	8.7590	1.7806	1.7806	0.9752

Reduces millage when annual growth on existing property is greater than the rate of inflation

* Operating plus additional voted 3 mills

Max operating levy per charter: 10 mills

2014 Voter Approved Operating Millage: 3 mills

Max public safety levy per charter: 3 mills

Max sanitation levy per public act: 3 mills

Total max allowed: 16 mills

Total max reduced to: <u>12.3202</u>

Loss of mills: 3.6798

Loss of revenue: \$1,969,000

Property Taxes – FY 2019 Levy

Tax Rates per \$1,000 Taxable Assessed Value						
General Fund Purpose:	Tax Rate 2016-17	Tax Rate 2017-18	Estimated Levy 2017-18*			
City Operating	6.0876	5.9366	\$	3,133,339		
City Operating - Voter Approved	2.8942	2.8224		1,489,670		
Police & Fire Operating	1.8259	1.7806		939,807		
Community Promotion	0.0982	0.0933		49,236		
Public Act 345	2.5445	2.2684		1,195,549		
Total General Fund Levy	13.4504	12.9013	\$	6,807,601		
Special Revenue and Debt:						
Sanitation	1.8259	1.7806	\$	939,807		
11 Mile Road Debt	0.5452	0.4927		259,754		
Total Special Revenue/Debt Levy	2.3711	2.2733	\$	1,199,561		
Total	15.8215	15.1746	\$	8,007,161		

	Reduction
	Factor
2009	1.0000
2010	1.0000
2011	1.0000
2012	1.0000
2013	1.0000
2014*	1.0000
2015	0.9971
2016	0.9852
2017	0.9821
2018	0.9752

TV increased 5.25%, operating tax revenue increased 2.7% or \$150,000

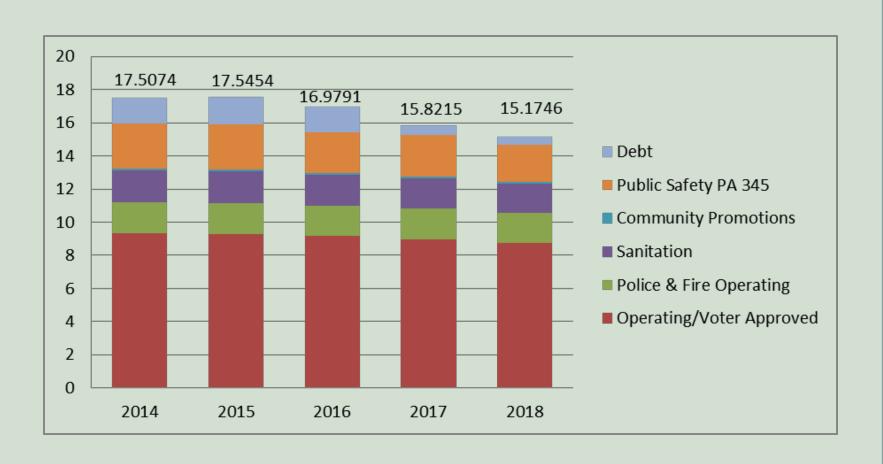
^{*}Net of estimated TIF capture

Property Taxes - Neighbors

City	Population	Total City Millage Rate 2015	Property Taxes Paid on \$75,000 TV	Iill Generates (Approx):
Novi	58,416	10.2000	765	\$ 3,200,000
Auburn Hills	21,845	10.5602	792	\$ 1,600,000
Birmingham	20,757	11.4943	862	\$ 2,000,000
Beverly Hills	10,267	12.3821	929	\$ 500,000
Ferndale	20,256	14.3528	1,076	\$ 500,000
Berkley	14,970	15.8215	* 1,187	\$ 500,000
Royal Oak	59,069	17.6796	1,326	\$ 2,400,000
Huntington Woods	6,357	21.5741	1,618	\$ 300,000
Madison Heights	30,267	23.9616	1,797	\$ 800,000
Allen Park	27,566	25.5524	1,916	\$ 800,000
Clawson	11,825	27.2585	2,044	\$ 300,000
Oak Park	29,834	37.6060	2,820	\$ 400,000

^{* 2016} Berkley Rate

Property Taxes – Historical Tax Rates

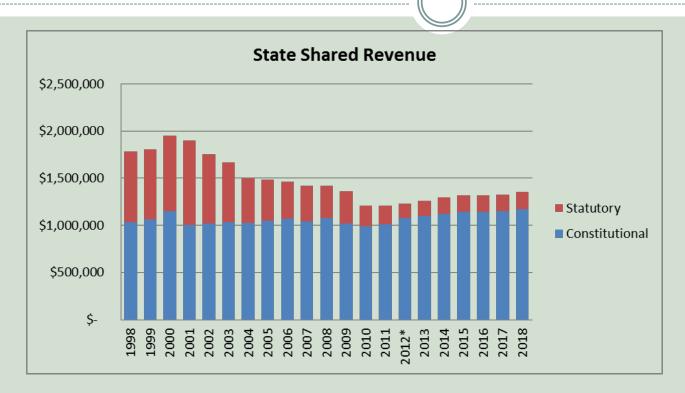


Property Tax – Average Home Owner

Average Home Owners Tax Levy								
\$ 150,000 Average Home Value								
\$ 75,000 Average Home TV - 2016								
\$ 75,675 Average Home TV - 2017 (.9% Inflation Rate)								
Tax Rates per \$1,000	Taxable Asse	essed Value (T	V)					
	2016 Tax Levy	2017 Tax Levy						
General Fund Purpose:	2016-17	2017-18	(City Only)	(City Only)				
City Operating	6.0876	5.9366	\$ 457	\$ 449				
City Operating - Voter Approved	2.8942	2.8224	217	214				
Police & Fire Operating	1.8259	1.7806	137	135				
Community Promotion	0.0982	0.0933	7	7				
Public Act 345	2.5445	2.2684	191	172				
Sanitation	1.8259	1.7806	137	135				
11 Mile Road Debt	0.5452	0.4927	41	37				
Total	15.8215	15.1746	\$ 1,187	\$ 1,148				

Fiscal Year 2018 City tax levy savings: \$39

State Shared Revenue



2nd largest source of revenue

	2000	2008	2018	
Constitutional	\$ 1,149,670	\$ 1,079,094	\$ 1,175,319	Ī
Statutory	800,693	342,783	175,461	
Total	\$ 1,950,363	\$ 1,421,877	\$ 1,350,780	Ī

^{*} Move from Statutory to EVIP then to CVTRS

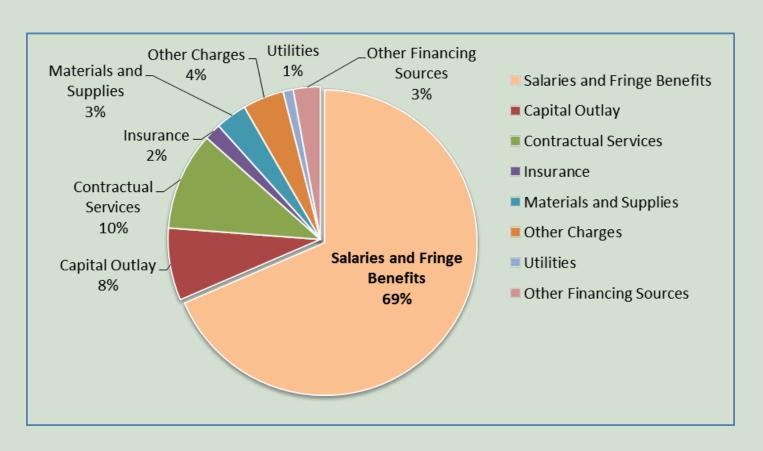
Charges for Services

- Breath Test Fee
- Garbage Bags
- Library Services
- Internal Services Labor
 - To account for administrative department costs; i.e. City Manager, Treasury, Finance). Previously costs were included in wages and salaries in each fund.
- Dispatch Services \$18K increase due to new contract
- Animal Control Services
- Grass & Weed Cutting
- Gas Sales
- Cable Franchise Fees
- Public Safety Services

Other Revenue Highlights

- Licenses and Permits 12% increase
 - \circ Increase in new builds: 26 2014 32 2015 46 2016
- Fines and Forfeitures
- Investment earnings
- Property and Equipment Rental
- Contributions and Donations
- Miscellaneous (Medicare Part D reimbursement, insurance reimbursement, sale of fixed assets, prisoner board reimbursement)
- Transfers In

General Fund Expenditures



Total expenditures = \$11,123,130

Salaries and Fringes

- \$7,623,602 FY 2018.
 - \$244,333 or 3.2% greater than FY 2017
- Includes active salary and fringes as well as retiree health care costs
- All funds salary costs increased 4% due to negotiated contract increases and 1 new DPW staff
- Health care costs increased 9.8% from the prior year
 - o Retirees moved to a Medicare Advantage BCBS plan 3/2017
 - Self Funding Platform
- Required pension contributions increased
 - Public Safety 4% increase
 - MERS (MERIT and DPW) 12% increase

Salaries and Fringes

FULL TIME Equivalent	Budgeted	Actual	Actual	Actual	Actual			
Positions by Department	2018-19	2017-18	2016-17	2015-16	2014-15			
City Manager	2	3	2.6	1.6	1.6			
Communications	1	1	1	1	1			
Information Technology	1	1	0.75	0.75	0.75			
City Clerk/Elections	2	2	1.6	1.6	1.6			
Finance	3	3	1.15	1.15	1.15			
Treasury	1	1	1.05	1.05	1.05			
Public Safety	35	34	34	33	32			
Community Development	3	2	1.95	0.95	0.95			
Public Works	12	12	1.55	1.54	1.56			
Garage	2	1	0.6	0.56	0.49			
Parks & Recreation	0	0	3.5	4.2	4.2			
Public Safety Pension	0	0	0.15	0.15	0.15			
Major Streets	0	0	2.3	2.3	2.33			
Local Streets	0	0	1.89	1.99	2.02			
Solid Waste	0	0	2.21	2.21	2.17			
Recreation Youth/Senior	5	5	0.55	0.5	0.5			
Arena	0	0	0.95	1.3	1.3			
Library	3	4	3.95	2.95	2.95			
Water/Sewer	1	1	7.22	7.17	7.19			
Public Works – DDA	0	0	0.03	0.34	0.04			
44 th District Court- Berkley	0	0	0	0	6			
Total Full Time Equivalent Positions	71	70	69	66.31	71			

General Fund - Contractual Services

- \$1,154,750 FY 2019 (\$4,400 decrease from FY 18)
- Consultant Fees
- Audit Fees
- Legal Services
- Actuarial Services
- Inspections in Building Department
- Library Co-Op
- Assessing Services
- Wayfinding

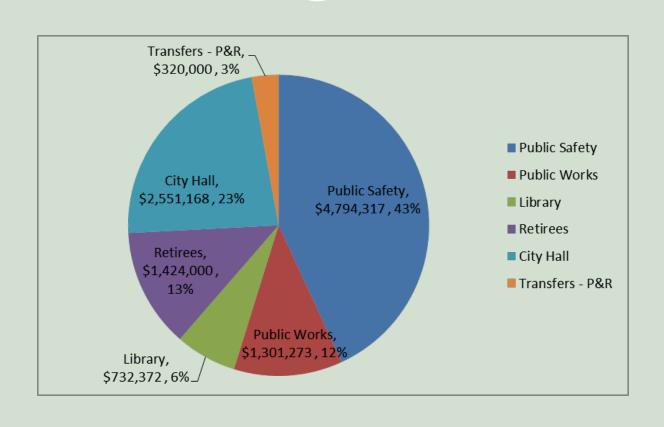
General Fund - Capital Outlay

- \$853,097 FY 2019
- Major Projects:
 - Aerial Ladder Firetruck and Fire Hall expansion- \$1,175,000
 - Three Police Vehicles \$112,000
 - In Car Computers Police Vehicles \$30,000
 - DPW Equipment \$348,000
 - **x** ³⁄₄ Ton Pickup 4 WD with Plow
 - x ¾ Ton Pickup
 - **▼ Dump Truck w Plow**

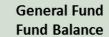
General Fund – Capital Outlay

- \$1,768,303 FY 2020
- Major Projects:
 - Salt dome \$100,000
 - Firehall bay extension \$20,000
 - Fire ladder truck \$950,000
 - 2 patrol cars \$74,000
 - Dump truck \$250,000
 - Animal control truck \$35,000
 - Portable truck hoist \$60,000

General Fund Department Expenditures



General Fund – Fund Balance





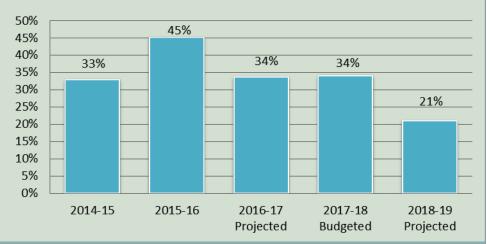
Industry standard: 10%-20% fund balance to expenditures ratio

State of Michigan fiscal distress indicator is 13%

General Fund Fund Balance %

Level of fund balance necessary depends on:

- Risk Tolerance
- Known upcoming spending
- Size of community



City Council, City Manager, City Attorney

- City Council (Dept 101) consistent with prior years
- City Manager (Dept 172)
 - Decreased to 2 full time staff
 - Remaining expenditures consistent with prior years
- City Attorney (Dept 210)
 - Labor attorney \$25,000, union negotiations begin Jan 2019
 - City attorney- Monthly retainage fee of approximately \$5,300

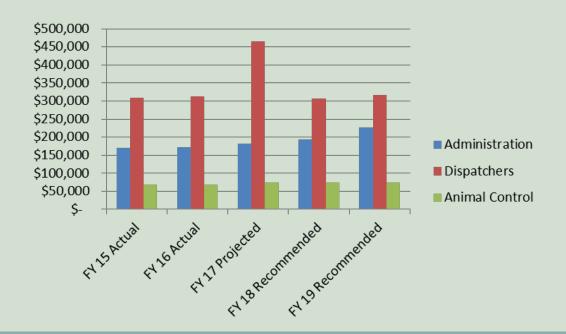
City Hall

- City Hall (Dept 265)
 - Contractual services Architectural fees for city buildings (if needed)
 - Wayfinding \$52,500 for Joint Project with DDA
 - Liability insurance for City Hall moved 100% to dept vs spread across all City Hall departments (insurance costs in City Hall, Public Safety, Library, Parks & Rec, Public Works, and W&S
 - Loss expenses \$20,000, estimated deductibles
 - Building maintenance \$14,000, estimate based on previous years
 - Office equipment rental \$8,500, postage machine and copier

Community Promotion

- Community Promotion (Dept 284)
 - City can levy up to \$50,000 for community promotion
- City-wide memberships -\$14,694 (i.e. Clinton River Watershed, MML, WA3, SEMCOG, NLC)
- Website hosting and updates \$5,700
- Contractual Services \$53,000, Cable production
- Berkley Buzz Magazine- \$13,500

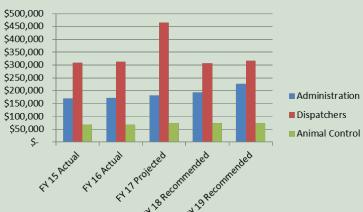
- Public Safety Administration (Dept 302):
 - Slight increase over prior year
 - **▼** Increase insurance costs
 - **FY 19 increase due to increased retirement costs**



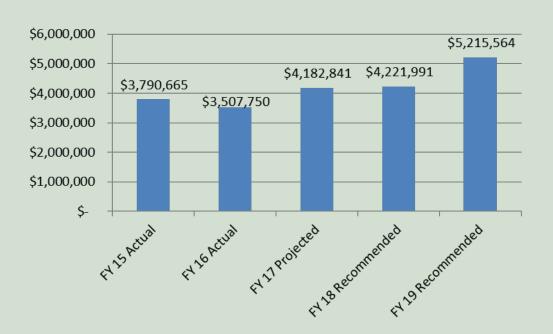
- Dispatch (Dept 306)
 - Department decrease of \$159,500 or 34%
 - Retirement savings MERS closed plan fixed rate
 - Decrease in E-911 maintenance costs due to new 911 system put into service FY 2017 (no fees for first 5 years)
 - Building improvements and 911 system new in FY 17. These

costs are not in FY 18

- Animal Control (Dept 307)
 - Consistent with prior years



Public Safety Operations Dept 310



- Public Safety Operations
 - \$4,221,991 Total budget, increase of \$39,150 or 1% from PY
 - o 1 Chief, 3 Lieutenants, 6 Sergeants, 18 PSO's
 - \$49,000 or 10% increase in HDLO. Assumes 2 open
 Lieutenant positions will have family health care plans
 - \$55,000 or 8% increase in retirement costs.

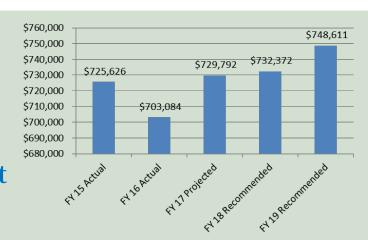
- Public Safety Operations (continued)
 - Vehicle and fire truck maintenance higher than FY 15 and Fy 16 actuals due to aging vehicles and expected higher maintenance issues.
 - Building Improvements
 - **★ \$27,450 2nd floor conference Room and EOC Improvements**
 - **★ \$10,000- Extension of exhaust system in Fire Hal**
 - × \$275,000 − Fire Hall Expansion
 - Vehicles
 - × \$81,000 2 Ford Utility Vehicles
 - **★ \$45,000 –Pick up Truck**
 - × \$900,000- Aerial Ladder Fire Truck

Public Safety Retirement Fund

- Revenues
 - Property taxes \$743,054 or 43%
 - Investment Earnings \$1,000,000 or 57%
- Expenses
 - Salary and fringes \$1,772,636
 - × 47 retirees
 - Contractual services \$187,245
 - **X** Investment advisors
 - Investment managers
 - **×** Audit services
 - **×** Annual actuarial valuation

Library

- Library (Dept 738)
- Dept Expenditures \$723,072
- Salary and fringes
 - Decreased FTE staff through retirement
- Building improvements
 - Replace stacking chairs and tables \$16,000
 - Replace carpet in meeting room \$6,000



Communications

- Communications (Dept 750)
 - \$118,004 Total dept budget, increase of \$10,500 or 10% over
 FY 18
 - Cable Production increased to \$23,000 to film ZBA meetings
 - **▼ \$1,000** Camera Upgrade in Council Chambers



Note FY 16, City underwent a fiber optic project

Information Technology

- IT (Dept 755)
- \$187,437 Total Dept Budget
- Licensing & Maintenance \$70,000
 - Computer Software- \$37,000
 - Replacement (50%) of Office Computers- \$40,000



Information Technology

- IT (continued)
- New phone system \$50,000
 - Stan is the Man

MERS, PSO Retirees, and Transfers Out

- Benefits MERS Retirees (Dept 954)
 - We continue to see HDLO savings due to Medicare Advantage plan effective 3/2017
 - MERIT closed plan fixed cost.
- PSO Pension System (Dept 955)
- No planned OPEB contributions in FY 18 or 19
- Changes following PA 202 and moving forward
- Transfers Out
 - Recreation Revolving Fund- Changes in Rec Revolving Fund will require sustained transfer moving forward.

Downtown Development Authority (DDA)

- Downtown Development Authority (814)
- Revenue
 - Tax Revenues, 2 mills, \$39,735 or 13.9%
 - Property tax capture, \$193,756 or 67.5%
 - State Reimbursement PPT, \$31,160 or 10.9%
 - Contributions/Donations, \$20,000 or 7.0%
- Expenditures
 - Placemaking Programing/Public Art \$15,000
 - Design Guideline \$50,000
 - Facade Grant Incentive Program \$20,000
 - Streetscape Improvements \$60,000
 - Wayfinding \$40,000

Downtown Development Authority (DDA)





DDA Fund Fund Balance



Capital Project Funds

- Court Building Fund
 - \$100,000 transfer out to General Fund architectural costs
- Sidewalk Fund
 - Account for special assessment levies
 - Construction costs related to City-wide sidewalk program
 - **▼** Engineering costs charged to Major/Local Streets